



# Rotary Club of Strathfield



## STRATHFIELD ROTARY BULLETIN

DISTRICT 9675

11th September 2019

[www.strathfieldrotary.org.au](http://www.strathfieldrotary.org.au)

[info@strathfieldrotary.org.au](mailto:info@strathfieldrotary.org.au)

<https://www.facebook.com/strathfieldrotary>

### *Rotary, United Nations and Australian Themes*

<i>Month of September</i>		
-	Rotary	Basic Education and Literacy Month
-	Aust	National Biodiversity Month
-	Aust	National Dementia Awareness Month
<i>Weeks of September</i>		
-	-	-
<i>Days of September</i>		
12th September	UN	United Nations Day for South-South Cooperation
13th September	UN	Anniversary of the UN Declaration on the Rights of Indigenous People
15th September	UN	International Day of Democracy
15th September	Aust	Bushcares Major Day Out – BMDO
16th September	UN	International Day for the Preservation of the Ozone Layer
16th September	Aust	Sustainable House Day
17th September	Aust	Australian Citizenship Day



### *From the President*

Dear friends & fellows,

We have recently experienced the changing of the season, with this has come the warmer weather and our Strathfield Spring Fair. A gathering of the community!

Our community service team headed by Usha Garg and her stalwarts Andrew Aravanis and PP Peter Smith co-ordinated our team. The weather was gorgeous, albeit with the occasional wind gush. This event not

only presents us the opportunity to raise much needed funds, but just as importantly, provides us an opportunity to interact with our local community and to 'fly the flag'. Many thanks to our army of volunteers who were there to ensure a successful day!

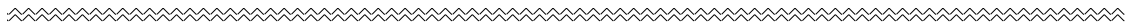
Leadership team:  
Usha Garg  
PP Peter Smith  
Andrew Aravanis  
Jan Barrett

Spring Fair Crew:  
Bradley Ayres  
Mathew Elias  
Roy Ellis  
Paolo Giammarco  
Nella Hall  
Chris Haseldine  
Arie & Athena Pappas  
IPP Charles Pitt  
Prabhat Sinha

Peter Van der Sleen  
Marvin & Kimberly Velasquez  
PP Roger Vince  
PP Rick Vosila

Yours in Rotary,

*Arie Pappas*



## *Last week's speaker: Rashid Kotwal*

Rashid Kotwal spoke to our club on the topic of "Sales Results in 90 days". He positioned his talk in the context of deciding on and pitching for a charitable (Rotary Service) project. Rashid took us through the (strangely titled) **DICTATE** process to do this, which thankfully was an acronym that goes something like: **D**rill into the pain of the problem you're trying to solve; **D**etermine the **I**nterval (timing for the project); **A**ssess the **C**osts; **W**hat has to happen to **T**ry and fix the problem?; **T**ake **A**ction (or not); **T**alk less (act more); and take the **E**motions out of play.

We played this process out with several of our current projects under consideration: Central Australia Native Garden Project; and Sri Lanka Hospital Beds and Wheelchairs project. The process served as an eye-opener for us as we were faced with some challenging questions during the process.

This was a very interactive and engaging discussion with much interest in the room. There was a lot of ground covered, but the three points that stuck with me were:

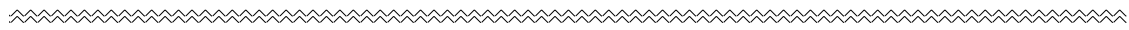
1. Sales (or selling) is really Service, and should be seen as such. We're trying to solve others' problems
2. When selling, you are selling feelings, not rational ideas. People buy on emotion and rationalise the decision later
3. When selling an idea to others, we must first sell it to ourselves. If we're not 'buying' how can we expect others to?

In the end however, Rashid was not able to sell me the Rotary Thank-you pen I presented him with!

*Summary by Rick Vosila*



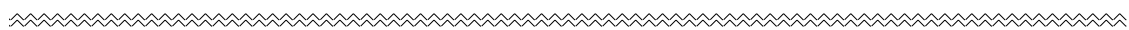
PP Rick with Rashid



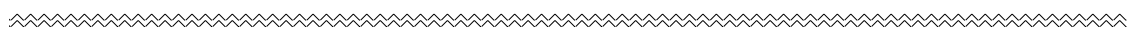
## *This week's speaker: Sonya Furlong*

Tonight, Sonya will be speaking on the topic "Increase Your Influence in Business". Underlying this topic is Neuro-Linguistic Programming (NLP), which is the study of success. She will take us through proven processes to

install successful personal behaviours. Sonya will show us how to build instant rapport with clients and colleagues to increase communication and productivity.



## *Next week's event: Police Officer of the Year*



## *Reports from Directors*

From Wed 4-09-19

### **Rick Vosila**

‡ Raffle roster, commencing next week, has been re-instated. [See p.6. Ed]

### **Usha Garg**

‡ Reminded members that the Strathfield Spring Festival is on this Saturday.

‡ Advised that there will be a fellowship night "Spring Fling" that will be held at Nona & Co restaurant on 12-Oct.

**Thaya Ponniah**

‡ Advised that he is working on a project in Colombia and Sri Lanka. More details will be provided in due course.

**Paul Anton**

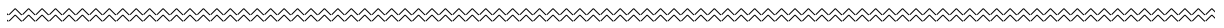
‡ Reminded members to purchase their tickets for the upcoming Police Officer of the year event.

<https://events.humanitix.com.au/police2019>

**Peter Smith**

‡ The NSW volunteer centre regional finals will soon be held. Two Homebush Boys High School Interactors have been nominated.

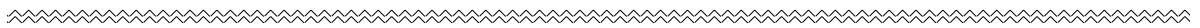
‡ Efforts to restart the Interact Club Strathfield Girls High School is continuing.



*Reports from members*

From Wed 4-09-19

None



*Dates for the Calendar*



<i>Rotary Events</i>			
<i>Day/Date</i>	<i>Event/speaker</i>	<i>To introduce</i>	<i>To thank + <b>Speaker write-up</b></i>
Wed 11th Sep 20	Increase Your Influence in Business <b>Sonya Furlong</b>	Marvin Manrique-Velasquez	Guru Singh
Wed 18th Sep 20	Police Officer of the Year	-	-
Wed 25th Sep 20	Be Confident to Lead <b>Sandy Bartlett</b>	Thaya Ponniah	Keith Byrn
Wed 2nd Oct 20	Printing Solutions for Your Business <b>Kate McKonville</b>	Peter Manenti	Bradley Ayres

<i>Birthdays</i>	
14th September	George Helou
16th September	Paolo Giammarco

<i>Anniversaries</i>	
-	-



## The Statistics

Attendance last meeting (04-09-19)	23
Club membership	47
Partners	0
Guests	6

<i>Funds raised</i>	
Raffle	\$215.00
Sergeant's session	\$ 110.00
Heads and tails	not held

## Your Committee 2019-20

President	Arie Pappas	Secretary	Dimitry Palmer
President Elect	tba	Sergeant	Andrew Aravanis
Immediate Past President	Charles Pitt	Treasurer	Rod McDougall
Youth	Peter Smith	Community	Usha Garg
International	Thaya Ponniah	Vocational	Paul Anton
Public Officer	Rod McDougall	Club Service	Rick Vosila

Bulletin Editor	Bradley Ayres	Web master	Raymond McCluskie
Bulletin Printer	Selectprint	Apologies	Gulian Vaccari
Facebook master	Charles Pitt		

## Guest Speaker Roster

Date	Introducer	Thanker/Write-up
Wed, 11 Sep 19	Marvin Manrique-Velasquez	Guru Singh
Wed, 18 Sep 19	Charles Pitt	Mathew Elias
Wed, 25 Sep 19	Thaya Ponniah	Keith Byrn
Wed, 2 Oct 19	Peter Manenti	Bradley Ayres
Wed, 9 Oct 19	Nick Nicolaou	Raymond McCluskie
Wed, 16 Oct 19	William Carney	Ed Dunlop
Wed, 23 Oct 19	Janelle Watson	Roger Vince
Wed, 30 Oct 19	Allan Teale	Domenico Alvaro
Wed, 6 Nov 19	Rod McDougall	David Croft
Wed, 13 Nov 19	David Croft	Marvin Manrique-Velasquez
Wed, 20 Nov 19	Joseph Saad	Grahame True
Wed, 27 Nov 19	Peter van der Sleen	Nick Hamilton-Kane
Wed, 4 Dec 19	Annual General Meeting	
Wed, 11 Dec 19	Jaya Challa	Rick Vosila

## Raffles Roster

In the Rotary spirit of sharing the load, 'raffles Rick' has devised a roster so all members can activity participate in our weekly raffles.

Here are the rules of the game:

1. This is a test of your accountability and responsibility. If you are rostered on for a particular night, you are accountable and responsible for running the raffle on that night. Please don't let your club down.
2. On your night, you do the lot: arrange the prizes beforehand (three prizes is all we need; be creative with them); announce the raffle; sell the tickets; tally the money; manage the draw; and make it a huge success. I will assist if needed. We can also enlist the support of other members on the night for ticket selling, etc.
3. If you can't make it on the night, you must arrange to swap your shift with someone else on the roster (early!). Don't just let it slip by so we don't have a raffle on the night.
4. If on the night that you're rostered on we have a Transfer Meeting (or no meeting) and so no raffle is required, you get the night off; bonus!

*PP Rick Vosila*  
Club Service Director

<b>Date</b>	<b>Rostered on</b>	<b>Date</b>	<b>Rostered on</b>
Wed, 18 Sep 19	Jan Barrett	Wed, 12 Feb 20	Charles Pitt
Wed, 25 Sep 19	POOTY	Wed, 4 Mar 20	Mathew Elias
Wed, 2 Oct 19	Roger Vince	Wed, 11 Mar 20	Ed Dunlop
Wed, 9 Oct 19	Peter van der Sleesen	Wed, 18 Mar 20	David Croft
Wed, 16 Oct 19	Transfer Meeting	Wed, 25 Mar 20	Jaya Challa
Wed, 23 Oct 19	Nella Hall	Wed, 1 Apr 20	Bill Carney
Wed, 30 Oct 19	Peter Smith	Wed, 8 Apr 20	Keith Byrn
Wed, 6 Nov 19	Prabhat Sinha	Wed, 15 Apr 20	Bradley Ayres
Wed, 13 Nov 19	Marvin Manrique-Velasquez	Wed, 22 Apr 20	Andrew Aravanis
Wed, 20 Nov 19	Joseph Saad	Wed, 29 Apr 20	Paul Anton
Wed, 27 Nov 19	Gulian Vaccari	Wed, 6 May 20	Nick Hamilton-Kane
Wed, 4 Dec 19	Dimitry Palmer	Wed, 13 May 20	Thaya Ponniah
Wed, 11 Dec 19	Nick Nicolaou	Wed, 20 May 20	Rick Vosila
Wed, 18 Dec 19	Rod McDougall	Wed, 27 May 20	Janelle Watson
Wed, 25 Dec 19	BREAK	Wed, 3 Jun 20	Chris Virgona
Wed, 1 Jan 20	BREAK	Wed, 10 Jun 20	Roger Vince
Wed, 8 Jan 20	BREAK	Wed, 17 Jun 20	Peter van der Sleesen
Wed, 15 Jan 20	BREAK	Wed, 24 Jun 20	Gulian Vaccari
Wed, 22 Jan 20	Paolo Giammarco	Wed, 15 May 20	Jan Barrett
Wed, 29 Jan 20	Usha Garg	Wed, 22 May 20	Peter Smith
Wed, 5 Feb 20	Roy Ellis	Wed, 29 May 20	Prabhat Sinha
Wed, 12 Feb 20	Charles Pitt	Wed, 5 Jun 20	Jan Barrett
Wed, 19 Feb 20	Raymond McCluskey	Wed, 12 Jun 20	Joseph Saad
Wed, 26 Feb 20	Chris Haseldine	Wed, 19 Jun 20	Nella Hall
Wed, 5 Feb 20	Roy Ellis	Wed, 26 Jun 20	Dimitry Palmer

# *Out and About: Strathfield Spring Festival*

Sat 7th September





## *Upcoming event: POOTY*

Wed 18th September

**17th Year** Rotary Club of Strathfield  
**POLICE OFFICER OF THE YEAR AWARDS 2019**  
**Saluting Our Local Police**

Wednesday 18 September 2019

Strathfield Event Centre  
at  
Strathfield Golf Club\*  
52 Weeroona Road, Strathfield  
\*2019 Clubhouse of the Year

Registrations:  
[events.humanitix.com.au/police2019](https://events.humanitix.com.au/police2019)





## Upcoming event: Benefit Concert

Saturday 28th September



# Sydney Cancer Survivorship Centre

## Benefit Concert with Strathfield Symphony Orchestra

**7:30pm on Saturday 28 September 2019  
at Strathfield Town Hall**

### Sadaharu Muramatsu conducts

**Beethoven's Symphony No. 7**

**Elena Kats-Chernin's Redmyre Suite**

#### Ticket prices (includes supper):

Adult: \$50

Concession: \$30

Family: \$130

\* Family = 2 adults and 2 under 18's

\* All prices are inclusive of GST

For bookings please visit:

[www.slhd.nsw.gov.au/events/CRGH-SSC](http://www.slhd.nsw.gov.au/events/CRGH-SSC)

Or for further information please contact  
Sydney Cancer Survivorship Centre at Concord Hospital  
Ph: (02) 9767 5222  
E-mail: [slhd-concordsurvivorship@health.nsw.gov.au](mailto:slhd-concordsurvivorship@health.nsw.gov.au)



Strathfield Symphony  
Orchestra of the Inner West



NSW  
Health  
Sydney  
Local Health District



# Upcoming event: ARH - Golf, for Research

Thursday 10th October

**PROGRAM**

**Ambrose Event**  
(team of 4 players)  
every player shares a cart

Included:

- Breakfast & Coffee on Arrival
- On-course Corporate Packs
- Buffet Lunch

6.30am—DRIVING RANGE,  
CHIPPING HOLE & PRACTICE  
GREEN OPEN

7am—REGISTRATION

7.45am—PLAYERS BRIEF

8am —SHOT GUN START

10am—REFRESHMENTS ON  
COURSE  
PURCHASES AVAILABLE FROM FOOD &  
BEVERAGE CART

1pm—PRE-LUNCH DRINKS  
(CASH BAR)

1.30pm—BUFFET LUNCH  
& PRESENTATION

2.30pm—FINISH

All moneys raised go to  
Australian Rotary Health—  
Supporting healthier minds,  
bodies and communities through  
research, awareness and  
education.



LIFT THE LID  
on mental illness

**MENTAL HEALTH MONTH**



**CORPORATE  
SPONSORSHIPS**

Sponsor: \$1,000 plus  
GST

Includes:  
Naming rights to a hole  
plus a team of 4 players

**AUSTRALIAN  
ROTARY HEALTH**



**GOLF FOR  
RESEARCH**

Lakeside  
Golf Club Camden  
50 Raby Road  
Gledswood Hills



For information, please contact:  
Australian Rotary Health  
Phone: 8837 1900

Terry Davies  
Email: [terry@arh.org.au](mailto:terry@arh.org.au)  
Mobile: 0412 229 994

Thursday  
10th October, 2019

# Upcoming event: Spring Fling

Saturday 12th October

Strathfield  
**Rotary**  
Club

**Spring Fling**

Guest speaker: Rugby great Glen Ella  
Three course Italian meal by Chef Robert  
Wine on the table  
Live entertainment by Abby

Bulletin kindly printed by



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